# **Guttenberg Housing Authority Board of Commissioners**

# Open Public Meeting Agenda

#### Monday, October 5, 2020 at 6:30 p.m. Via Video/Audio Conference

- Call to Order
- . Reading of the Open Public Meetings Act Notice
- 3. Roll Call
- Pledge of Allegiance
- 5. Executive Director's Report
- 6. Financial Report and Bill List
- Approval of Minutes

September 8, 2020 Board Meeting

- 8. Old Business
- 9. New Business

Goverton Letter of Intent

Resolutions

(https://sharesync.serverdata.net/us4/s/msizTLUtE0vBQkDyxjHOsl003e6d2b) 2020-20 Resolution approving the FY 2020 audit report.

2020-21: Resolution authorizing and approving membership in the New Jersey Public Housing Authority Joint Insurance Fund.

- Public Comment
- 12. Adjournment

(THE BOARD MAY CONVENE TO CLOSED SESSION DURING THE MEETING)

# HOUSING AUTHORITY OF THE TOWN OF GUTTENBERG

### MEETING MINUTES

This regular meeting of the Board of Commissioners was held on September 8, 2020 as a virtual meeting as a result of the COVID-19 pandemic. The meeting was opened at 6:36 p.m. and the Open Public Meeting Act Notice

office of the Housing Authority at 6900 Broadway, Guttenberg, New Jersey 07093 on May 13, 2019 and by posting the meeting date on the official website of the Housing Authority of the Town of Guttenberg on April 1, Guttenberg was given in accordance with Chapter 231 of the Laws of New Jersey by publishing the meeting date in the El Especialito and the Bergen Record on May 16, 2019 and May 17, 2019, by posting the meeting date at the Guttenberg Town Hall on October 4, 2019, and by posting the meeting date on the Bulletin Board at the main Adequate notice of this Meeting of the Board of Commissioners of the Housing Authority of the Town of

Following the Pledge of Allegiance, roll call was taken.

#### ROLL CALL:

X Chairperson Habermann-Ward \_ Commissioner Mantineo Commissioner Torres X Vice Chairperson Montanez
X Commissioner Acosta  $|\times|$ 

Commissioner Popiel Commissioner Perez

Anthony J. Arnone, Esq. of DeCotiis, FitzPatrick, Cole & Giblin, LLP (General Counsel). Also attending the meeting were Executive Director Ruddys E. Andrade, IT Consultant Jimmy Kontolios, and

# EXECUTIVE DIRECTOR'S REPORT:

person at 400 68<sup>th</sup> Street. Parking enforcement by the Town of Guttenberg has started today. Vehicles will receive a warning first and then a summons on a second offense. The 7005 Boulevard East facility lot has had an and Class One Officers will be allowed to enter buildings and provide patrols to problematic areas. While there issue with food pickups parking in the lot. The Executive Director has met with the Guttenberg Police Department dispensers have been installed at 6900 and 136 69th Street. The Authority has hired Dawn Rogers as a cleaning will include a protein and a starch as well. With regard to facilities, both the stairwells and apartment doors have The Authority has partnered with the Mayor and Council of the Town of Guttenberg to distribute produce every two weeks to all tenants and those in need. All 249 units receive packages which will be delivered tomorrow and physical needs assessment throughout all of the buildings. They will produce a tier report from highest to lowest have been no violent crime issues, there has been smoking issues in the hallways been painted in 136-69th Street. The painting was done by Local 55 at a savings to the Authority. Pooper scoopers distributed to all tenants including the public housing and Section 8 tenants. Tenants response has been positive. The Executive Director gave a RAD update stating that Remington & Vernick are coming next week to do a The RAD conversion should take place in the first quarter of 2021. K-95 masks have been

# FINANCIAL REPORT / PAYMENT OF BILLS:

A motion was made to approve the Financial Report and to accept and pay all bills. The following vote ensued:

COMMISSIONER	MOTION/ SECOND	SEX	NO	ABSTAIN ABSENT	ABSENT
LINDA HABERMANN-WARD,		Α			
CHAIR		Λ			
MARISOL MONTANEZ, VICE	J	۷ :			
CHAIR	٨	>			
Dr. Gonzalo Perez		X			
JOLENE MANTINEO		X			
REBECCA ACOSTA	1	X			
BLANCA POPIEL		X			
LUZ TORRES		X			

The motion is adopted.

# APPROVAL OF MINUTES:

A motion was made to approve the minutes of the July 6, 2020 meeting of the Board of Commissioners. The following vote ensued:

COMMISSIONER	MOTION/ SECOND	YES	NO	ABSTAIN ABSENT	ABSENT
LINDA HABERMANN-WARD,	<b>→</b>	X			
CHAIR	1	>			
MARISOL MONTANEZ, VICE		<			
CHAIR		>			
DR. GONZALO PEREZ		X		£	
JOLENE MANTINEO		X			
REBECCA ACOSTA		X			
BLANCA POPIEL	2	X			
LUZ TORRES		×			

The motion is adopted.

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None.

NEW BUSINESS:

None.

RESOLUTIONS:

Resolution 2020-18 approving and authorizing the conversion of certain public housing units to rental assistance demonstration funding, and the implementation and execution of relating documents. The following vote ensued:

COMMISSIONER	MOTION/ SECOND	YES	NO	ABSTAIN ABSENT	ABSENT
LINDA HABERMANN-WARD,		<b>&lt;</b>			
CHAIR		Λ			
MARISOL MONTANEZ, VICE		∢			:
CHAIR		Λ			
Dr. GONZALO PEREZ		X			
JOLENE MANTINEO		X			
REBECCA ACOSTA		X			
BLANCA POPEL	1	X			
LUZ TORRES	2	X			

The resolution is adopted.

Resolution 2020-19 authorizing and ratifying the hiring of Dawn Rogers as a Cleaning Person. The following vote ensued:

COMMISSIONER	MOTION/ SECOND	YES	NO	ABSTAIN ABSENT	ABSENT
LINDA HABERMANN-WARD,	1	A			
CHAIR	1	>	:		
MARISOL MONTANEZ, VICE		A.			
CHAIR		>			
DR. GONZALO PEREZ	2	X			
JOLENE MANTINEO		X			
REBECCA ACOSTA		X			
BLANCA POPIEL		X			
LUZ TORRES		X			

The resolution is adopted.

#### PUBLIC COMMENT:

None.

#### ADJOURNMENT:

A motion was made to adjourn the meeting. The following vote ensued:

	COMMISSIONEN	COMMISSIONED
	SECOND	MOTION/
•		VEC
	110	CN
	ADSIALLY ADSELVE	ABSTAIN
	TATEGRA	APCENT

LUZ TORRES	BLANCA POPIEL	REBECCA ACOSTA	JOLENE MANTINEO	DR. GONZALO PEREZ	Marisol Montanez, Vice Chair	LINDA HABERMANN-WARD, CHAIR
				hamad.		2
X	×	X	X	X	×	×
			-			
					-	

The meeting was adjourned at 6:55 p.m.

Ruddys E. Andrade, Executive Director/Secretary

Lynda Habermann-Ward, Chairperson



#### **Business Summary:**

Groverton's mission is to provide Housing Authorities and Nonprofits alternative housing programs for their Clients. We provide long term equity partnerships which decrease the holding costs of the properties purchased on behalf of the disadvantaged.

### **Total Available Market:**

In 2018, 44.2 million people lived in poverty. That means the poverty rate for 2018 was 11.8%. And 29.9% of the population – or 93.6 million – live close to poverty, with incomes less than two times that of their poverty thresholds.

#### Customers:

Groverton's partnerships with housing authorities and housing nonprofits are designed to offer alternative affordable housing solutions without requiring federal subsidies.

### **Customer Problem:**

The ability to serve low income people in need depends on federal appropriations: However, the need for housing assistance far exceeds its availability, and those who seek assistance face long waiting lists. Housing assistance programs fall within the federal government's nondefense discretionary portion of the budget and are therefore vulnerable to cuts.

#### Product / Service:

Groverton sources a home together with a Client under the guidelines the Housing Authority and/or Nonprofit set forth. Groverton then provides the down payment capital required to acquire said home on behalf of the disadvantaged.

#### Value Proposition:

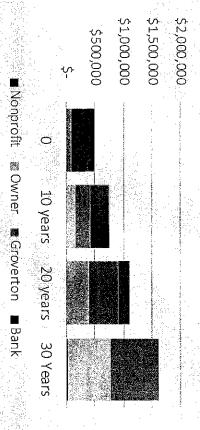
Groverton partnerships DO NOT increase monthly debt payments. Instead, the model incentivizes the Client, the HA/Nonprofit, and Groverton to hold the property longer

#### Management:

Our partners will deposit 1.5% of the property's assessed value each year to an escrow account for any CapEx, upgrades, or maintenance expenses. The HA/Nonprofit will manage the property.

#### Revenue Model:

Groverton provides the down payment required to purchase a home. In exchange, we share in the appreciation of said home post purchase. We are repaid at refinance sale, or 30 years; whichever comes first.





Groverton LLC 142 W 57<sup>th</sup> St, 8<sup>th</sup> Floor New York, NY 10019

September 15, 2020

Ruddys Andrade
Executive Director
Guttenberg Housing Authority
6900 Broadway
Guttenberg, New Jersey 07093

Subject: Groverton LLC | Guttenberg Housing Authority Partnership (the "Project")

Dear Ruddys,

shall be deemed to exist until execution of a definitive purchase agreement of the property (the Authority (the "Owner") and Groverton LLC (the "Investor") regarding the purchase of properties. "Property"). This Letter of Intent shall not constitute an agreement between the parties and no agreement This letter ("Letter of Intent") sets forth the basic preliminary terms between Guttenberg Housing

Re: Property Purchase Partnership

#### Part A -- Background

Groverton LLC is a veteran-founded company reinventing the idea of the American Dream. Groverton partners with housing authorities and nonprofits to create access to more affordable housing on behalf of their Clients by providing down payment capital.

## Part B – Summary of Terms

- Purchase of Property
- Appraisal: Owner must promptly provide Investor copies of all contracts, and other documents related to the prospective purchase (including, but not limited to inspections, appraisals, escrow instructions, transactions documents) to be performed at Owner's expense.
- The value (the "Agreed Value") of Property will be the appraised value or the purchase price, whichever is least at time of purchase
- Ö Closing Costs and Sales Commissions: All closing costs and commissions are the Owner's responsibility



ဂ There is a one-time transaction fee equaling 1.5% of the Property Agreed Value at the HomeOwner Agreement closing.

#### Terms

- As defined in the Groverton HomeOwner Agreement, Groverton provides up to 28% of the Agreed Value of the Property
- Þ The Investor down payment is an advance of a portion of the Agreed Value. The greater at sale, refinance, or 30 years; whichever comes first. of percentage down payment) or a preferred return(14% IRR), whichever is Property, and will be returned an agreed share of the Property appreciation (3.4x Investor is assigned an option to purchase, an undivided % interest in and to that
- ဂ္ The Owner is responsible for obtaining, securing, and managing the remaining financing including mortgage or other finance solutions
- <u>α</u> insurable absolute title to the Property, free of any other claims, restrictions, Option. Owner shall be the owner of the Property and have marketable and Groverton's investment is secured by a Deed of Trust and a Memorandum of Permitted Encumbrances and Permitted Senior Liens leases, liens, and other encumbrances or interests against the title, other than

#### Tenant

Owner is responsible for tenant management and lease arrangements

### Maintenance and Repair

Owner shall maintain the Property in good condition. Owner shall annually deposit 1% of the Property's appraised value into a Groverton managed escrow Unused funds will be returned to the Owner at dissolution. account for updates, upgrades, and CAPEX (outside of ordinary wear and tear).

#### Property Dissolution

- Ġ Owner must own Property for a minimum of 3 years and a maximum of 30
- Ġ After 3 years, owner may sell or refinance. The Agreed Value, in reference to the greater at time of dissolution. Project's agreement, will be the appraised value or selling price, whichever is
- ç accommodate a home buyer program while abiding by Investor return Owner may transfer, refinance, or sell Property below market value to agreement.



# [REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

#### Part C - Next Steps

- The follow-on program partnerships, Owner, Groverton, and Groverton's Realty Brokerage partner will source private market properties for the disadvantaged.
- Ņ Owner will be responsible for selecting and vetting tenant of the Property. An Owner Brokerage agent aligned with the budget Owner deems suitable for the tenant. representative or said proposed tenant will source Property with Groverton Realty
- ယ Groverton's Realty Brokerage will accommodate dissolution of Property when and if sold to the open market.

Sincerely,
sy: Duotin Martelo
Name: <u>Dustin Martelo</u>
itle: _Founder / President Groverton LLC
Agreed to and accepted this 14 day of October 2020.
sy: hudden 120
Name: Maddy Andrade

# GOVERNING BODY CERTIFICATION OF THE ANNUAL AUDIT RESOLUTION 2020-20

books, accounts and financial transactions, and WHEREAS, N.J.S.A. 40A: 5-4 requires the governing body of every local unit to have made an annual audit of its

Accountant with the Clerk of the Guttenberg Housing Authority pursuant to N.J.S.A. 40A: 5-6, and a copy has been received by each member of the governing body; and WHEREAS, the Annual Report of Audit for the fiscal year 2019 has been filed by a Registered Municipal

pertaining to the local fiscal affairs; and WHEREAS, R.S. 52:27BB-34 authorizes the Local Finance Board of the State of New Jersey to prescribe reports

entitled "Comments and Recommendations; and Jersey that all members of the governing body have reviewed, as a minimum, the sections of the annual audit governing body of each municipality shall, by resolution, certify to the Local Finance Board of the State of New WHEREAS, the Local Finance Board has promulgated N.J.A.C. 5:30-6.5, a regulation requiring that the

by the group affidavit form of the governing body attached hereto; and Audit, and specifically the sections of the Annual Audit entitled "Comments and Recommendations, as evidenced WHEREAS, the members of the governing body have personally reviewed, as a minimum, the Annual Report of

after the receipt of the annual audit, pursuant to N.J.A.C. 5:30-6.5; and WHEREAS, such resolution of certification shall be adopted by the Governing Body no later than forty-five days

subscribed to the affidavit, as provided by the Local Finance Board; and minimum requirements of the Local Finance Board of the State of New Jersey, as stated aforesaid and have WHEREAS, all members of the governing body have received and have familiarized themselves with, at least, the

subject the members of the local governing body to the penalty provisions of R.S. 52:27BB-52, to wit: WHEREAS, failure to comply with the regulations of the Local Finance Board of the State of New Jersey may

misdemeanor and, upon conviction, may be fined not more than one thousand dollars fixed for compliance, fails or refuses to obey an order of the director (Director of Local Government Services), under the provisions of this Article, shall be guilty of a (\$1,000.00) or imprisoned for not more than one year, or both, in addition shall forfeit his R.S. 52:27BB-52: A local officer or member of a local governing body who, after a date guilty of a

copy of this resolution and the required affidavit to said Board to show evidence of said compliance Authority, hereby states that it has complied with N.J.A.C. 5:30-6.5 and does hereby submit a certified NOW, THEREFORE BE IT RESOLVED, That the Board of Commissioners of the Guttenberg Housing

MEETING HELD ON OCTOBER 5, 2020. I HEREBY CERTIFY THAT THIS IS A TRUE COPY OF THE RESOLUTION PASSED AT THE

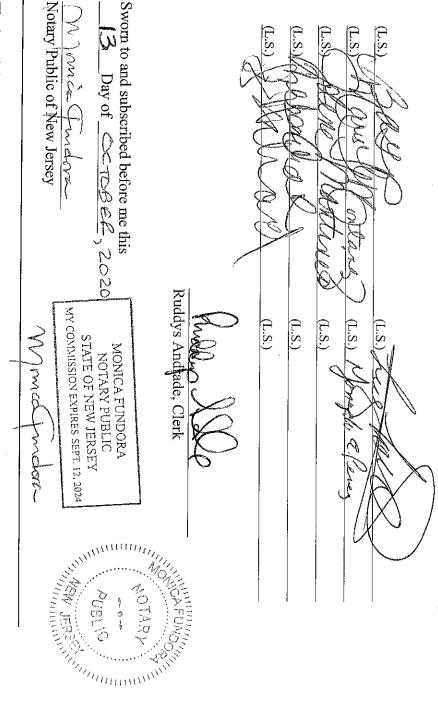
Judys Andrade, Cierk

# Guttenberg Housing Authority

# STATE OF NEW JERSEY COUNTY OF HUDSON

Hudson being duly sworn according to law, upon our oath depose and say: We, members of the governing body of the Guttenberg Housing Authority, in the County of

- Housing Authority in the county of Hudson; We are duly appointed members of the Board of Commissioners of the Guttenberg
- 2 In the performance of our duties, and pursuant to N.J.A.C. 5:30-6.5, we have familiarized ourselves with the contents of the Annual Municipal Audit filed with the Clerk pursuant to N.J.S.A. 40A:5-6 for the fiscal year 2020;
- $\dot{\omega}$ sections of the Annual Report of Audit entitled "Comments and Recommendations." We certify that we have personally reviewed and are familiar with, as a minimum, the



forth the reason for the absence of signature of any members of the governing body The Municipal Clerk (or Clerk of the Board of Chosen Freeholders as the case may be) shall set

IMPORTANT: This certificate must be sent to the Bureau of Financial Regulation and Assistance, Division of Local Government Services, P.O. Box 803, Trenton, New Jersey 08625.

COMMISSIONER	MOTION/SECOND	YES	NO	ABSTAIN	ABSENT
LINDA HABERMANN, CHAIR		×			
MARISOL MONTANEZ, VICE	javast	×			
CHAIR					THE RESIDENCE
BLANCA POPIEL		×			
REBECCA ACOSTA					×
JOLENE MANTINEO			A THE PROPERTY OF THE PROPERTY		X
LUZ TORRES	2	×		۳	
Dr. GONZALO PBREZ		X			
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ha Habermann-Ward, Chairperson

/sE. Andrade, Secretary

### RESOLUTION No. 2020-21

# AGREEMENT TO RENEW MEMBERSHIP IN THE NEW JERSEY PUBLIC HOUSING AUTHORITY JOINT INSURANCE FUND

duly chartered Joint Insurance Fund as authorized by NJSA 40A:10-36 et seq., and; WHEREAS, the New Jersey Public Housing Authority Joint Insurance Fund (hereinafter the Fund) is

WHEREAS, The Guttenberg Housing Authority is currently a member of said Fund, and

WHEREAS, effective December 31, 2020, said membership will expire unless earlier renewed, and

membership; WHEREAS, the Executive Director and Board of Commissioners of the Authority has resolved to renew said

NOW THEREFORE, it is agreed as follows:

- ending December 31, 2023. The Guttenberg Housing Authority hereby renews its membership in the New Jersey Public Housing Authority Joint Insurance Fund for a three (3) year period, beginning January 1, 2021 and
- ? every one of said documents were re-executed contemporaneously herewith. of Insurance in accordance with the Applicable Statutes and administrative regulations as if each and Housing Authority Joint Insurance Fund as from time to time amended and altered by the Department The Guttenberg Housing Authority hereby ratifies and reaffirms the Indemnity and Trust Agreement, Bylaws and other organizational and operational documents of the New Jersey Public
- က said membership. The Guttenberg Housing Authority agrees to be a participating member of the Fund for the period herein provided for and to comply with all of the rules and regulations and obligations associated with
- 4, In consideration of the continuing membership of the in the New Jersey Public Housing Authority Joint Insurance Fund agrees, subject to the continuing approval of the Commissioner of Insurance, to accept the renewal application of (Name of Authority).
- 'n governing body. Guttenberg Housing Authority which execution has been duly authorized by public vote of the Executed the \_\_day of October. , 2020 as the lawful and binding act and deed of the The

Executive Director

ATTEST

Signature |

10-14-20

NEW JERSEY PUBLIC HOUSING AUTHORITY JOINT INSURANCE FUND

### NEW JERSEY PUBLIC HOUSING AUTHORITY JOINT INSURANCE FUND RESOLUTION FOR RENEWAL OF MEMBERSHIP IN THE

Joint Insurance Fund; and WHEREAS, The Gutenberg Housing Authority is a member of the New Jersey Public Housing Authority

WHEREAS, said renewed membership terminates as of December 31, 2020 unless earlier renewed by agreement between the Authority and the Fund; and

WHEREAS, the Authority desires to renew said membership;

NOW THEREFORE, be it resolved as follows:

- <del>---</del> coverages, and operating procedures thereof as presently existing or as modified from time to time by Housing Authority Joint Insurance Fund and to be subject to the Bylaws, Rules and Regulations, The The Guttenberg Housing Authority agrees to renew its membership in the New Jersey Public lawful act of the Fund.
- 12 membership annexed hereto and made a part hereof and to deliver same to the New Jersey Public The Executive Director shall be and hereby are authorized to execute the agreement to renew membership. Housing Authority Joint Insurance Fund evidencing the Authority's intention to renew its

This Resolution agreed to this.
Of:
Affirma

day of

October

2020 by a vote

O

Affirmative Negative

DATE 10-14-20	ATTEST	
	Signature	Executive Director

COMMISSIONER  LINDA HABERMANN, CHAIR  MARISOL MONTANEZ, VICE  CHAIR  BLANCA POPIEL  REBECCA ACOSTA	MOTION/SECOND  1	X X X YES	NO	ABSTAIN	ABSENT
CHAIR	· ***				
BLANCA POPIEL	2	×			•
REBECCA ACOSTA					
JOLENE MANTINEO		3			-
LUZ TORRES		X		and the second s	
Dr. GONZALO PEREZ	for the first the contract of	X		The second secon	
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da Habermann-Ward, Chairperson

Ruddys E. Andrade, Secretary